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ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III

SEC FILE NUMBER

8- 42370

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/04 AND ENDING 12/31/04  
MM/DD/YY MM/DD/YY

## A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: Starshak Weinhofer &amp; Co.

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

FIRM I.D. NO.

55 West Monroe Street, Suite 2530

(No. and Street)

Chicago

IL

60618

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

William G. Weinhofer

(312) 444-9367

(Area Code - Telephone Number)

## B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Canonigo, Cesar E.

(Name - if individual, state last, first, middle name)

9732 N. Crawford Avenue

Skokie

IL

60076

(Address)

(City)

(State)

(Zip Code)

## CHECK ONE:

☒ Certified Public Accountant☐ Public Accountant☐ Accountant not resident in United States or any of its possessions.

PROCESSED

MAR 15 2005

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THOMSON  
FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

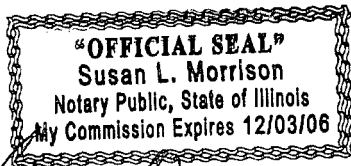
SEC 1410 (06-02)

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## OATH OR AFFIRMATION

I, William G. Weinhofer, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Starshak Weinhofer & Co., as of February 24, 2005, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:



Susan L. Morrison  
Notary Public

William G. Weinhofer  
Signature

Vice President  
Title

This report \*\* contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☒ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☒ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☒ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☒ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

STARSHAK WELNHOFER & Co.  
Financial Statements  
Year Ended December 31, 2004

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Part I

# Cesar E. Canonigo

Certified Public Accountant  
9732 North Crawford Avenue  
Skokie, Illinois 60076-1106

Member:  
Illinois CPA Society

Telephone 847/675-5310  
Telefax 847/675-5301

## Reports on Internal Control Required by SEC Rule 17a-5

Board of Directors  
Starshak Welnhofner & Co.  
Chicago, Illinois

In planning and performing my audit of the financial statements of Starshak Welnhofner & Co., for the year ended December 31, 2004, I considered its internal control structure, including procedures for safeguarding securities, in order to determine my auditing procedures for the purpose of expressing my opinion on the financial statements and not to provide assurance on the internal control structure.

I also made a study of the practices and procedures followed by the Company that I considered relevant to the objectives stated in SEC Rule 17a-5(g), in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of Rule 15c3-3. I did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by Rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles.

Starshak Welnhofner & Co. (continued)

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

My consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, I noted no matters involving the internal control structure, including procedures for safeguarding securities, that I consider to be material weaknesses as defined above.

I understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures were adequate at December 31, 2004, to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, National Association of Securities Dealers and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.



February 11, 2005

Part II



# Cesar E. Canonigo

Certified Public Accountant  
9732 North Crawford Avenue  
Skokie, Illinois 60076-1106

Member:  
Illinois CPA Society

Telephone 847/675-5310  
Telefax 847/675-5301

## Independent Auditor's Report

Board of Directors  
Starshak Welnhofner & Co.  
Chicago, Illinois

I have audited the accompanying statement of financial condition of Starshak Welnhofner & Co., as of December 31, 2004 and the related statements of income, changes in stockholders' equity, changes in liability subordinated to claims of general creditors, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Starshak Welnhofner & Co., as of December 31, 2004, and the results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

My audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.



February 11, 2005

## STARSHAK WELNHOFER &amp; Co.

Statement of Financial Condition  
December 31, 2004

## ASSETS

## Current assets

Cash on hand and in bank	\$	690,346
Accounts receivable		278,329
Prepaid expense		<u>14,860</u>
Total current assets		983,535

## Fixed assets

Office equipment	\$37,369	
Less accumulated depreciation	<u>(25,842)</u>	11,527

## Other assets

NASD and security deposits	<u>5,184</u>
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Total assets	<u>\$1,000,246</u>
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## LIABILITY AND STOCKHOLDERS' EQUITY

## Liability

Accounts and deposits payables	<u>\$ 123,741</u>
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Total liability	<u>123,741</u>
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## Stockholders' equity

Common stock	
Authorized 5,000 shares with no par value;	
issued and outstanding 3,000 shares	50,500
Additional paid-in capital	20,300
Accumulated retained earnings	<u>805,705</u>

Total stockholders' equity	<u>876,505</u>
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Total Liability and Stockholder's Equity	<u>\$1,000,246</u>
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The accompanying notes are an integral  
part of these financial statements.

## STARSHAK WELNHOFER &amp; Co.

Statement of Income  
For the Year Ended December 31, 2004

Income	
Fees earned	\$1,772,242
Rental income	9,026
Interest income	<u>3,833</u>
Total income	<u>\$1,785,101</u>
Operating expenses	
Officers compensation	\$ 800,000
Salaries, wages and staffing expenses	111,671
Payroll taxes and expense	30,293
Equipment rental	1,148
Sub-contractors fees	115,102
Travel expenses	36,694
Regulatory fees, taxes and license expenses	6,890
Dues and subscriptions	4,839
Automobile expenses	2,010
Computer and office supplies	10,399
Postage and delivery	1,101
Occupancy expense	13,379
Professional fees	14,208
Telephone	6,097
Insurance	23,333
Advertising	974
Contributions	100
Miscellaneous expense	322
Meals and entertainment	13,051
Depreciation	<u>2,151</u>
Total operating expenses	<u>1,193,762</u>
Net income	<u>\$ 591,339</u>

The accompanying notes are an integral  
part of these financial statements.

## STARSHAK WELNHOFER &amp; Co.

Statement of Cash Flows  
For the Year Ended December 31, 2004

Cash flows from operating activities	
Net income	<u>\$ 591,339</u>
Adjustments to reconcile net income to net cash provided from operating activities	
Depreciation	2,151
Changes in assets and liabilities	
Increase in accounts receivables	( 253,929)
Increase in prepaid expense and deposits	( 12,382)
Increase in accounts and deposits payables	<u>122,913</u>
Total adjustments	<u>141,247</u>
Net cash provided from operating activities	<u>450,092</u>
Cash flows from investing and other financing activities	
Fixed assets acquisition	( 11,752)
Merger and stock redemption	<u>209,581</u>
Net cash provided from investing and other financing activities	<u>197,829</u>
Net increase in cash and cash equivalents	647,921
Cash at January 1, 2004	<u>42,425</u>
Cash at December 31, 2004	<u>\$ 690,346</u>

The accompanying notes are an integral part of these financial statements.

## STARSHAK WELNHOFER &amp; Co.

Statement of Changes in Stockholders' Equity  
For the Year Ended December 31, 2004

	<u>Common Stock</u>	<u>Additional Paid-in Capital</u>	<u>Accumulated Retained Earnings</u>
Beginning balances at January 1, 2004	\$ 50,000	\$ 20,300	\$ 5,285
Net income	-	-	591,339
Merger and stock redemption	<u>500</u>	<u>-</u>	<u>209,081</u>
Balances at December 31, 2004	<u>\$ 50,500</u>	<u>\$ 20,300</u>	<u>\$ 805,705</u>

The accompanying notes are an integral  
part of these financial statements.

STARSHAK WELNHOFER & CO.

Statement of Changes in Liability Subordinated  
to Claims of General Creditors  
For the Year Ended December 31, 2004

Subordinated liability at January 1, 2004 \$ \_\_\_\_\_ -

Subordinated liability at December 31, 2004 \$ \_\_\_\_\_ -

The accompanying notes are an integral  
part of these financial statements.

## STARSHAK WELNHOFER &amp; Co.

Notes to Financial Statements  
For the Year Ended December 31, 2004Note 1 - Significant accounting policiesIndustry and background

Starshak Welnhofer & Co., ("SW & Co.") was originally incorporated in the State of Illinois on February 9, 1990 as Mayflower Partners & Co. On May 7, 1991 the Board of Directors passed a resolution changing the name to Starmann Starshak Welnhofer & Co. On June 26, 1998 the Board of Directors passed another resolution changing the name to Starshak Welnhofer & Co. On June 30, 2004, Starshak & Associates, Inc., a related company equally owned by the same shareholders was merged with and into "SW & Co." making it the "Surviving Corporation." "SW & Co." is a private investment banking company established to provide financial advisory services and also to represents as an independent intermediary for friendly negotiated transactions. These include corporate finance engagements in which companies seek to raise outside capital for various purposes, and acquisitions or divestitures of businesses. "SW & Co." is a member of the National Association of Securities Dealers, and is a registered broker/dealer with the Securities and Exchange Commission.

Accounts Receivable

Management believes all accounts receivable are current and collectible. Therefore, the corporation has not included a provision for uncollectible accounts. Any accounts deemed to be uncollectible will be charged to expense when that determination is made. There were no uncollectible accounts for the year ended December 31, 2004.

Investment banking income

Investment banking income is recorded as follows: management fees on offering date, sales concessions on settlement date, and underwriting fees at the time the underwriting is completed and the income is reasonably determinable.

Depreciation and amortization

Fixed assets are stated at cost. Depreciation is calculated on the straight-line method for financial statements and MACRS (Modified Accelerated cost recovery system) for tax reporting purposes over the estimated useful lives of the respective assets. Organizational cost is amortized over a period of sixty months.

## STARSHAK WELNHOFER &amp; Co.

Notes to Financial Statements  
For the Year Ended December 31, 2004Note 1 - Significant accounting policies (continued)Income taxes

The Company elected to be taxed as an "S" Corporation pursuant to Subchapter S of the Internal Revenue Code of 1986 for its initial taxable year and for its subsequent taxable years. The company does not directly pay any federal income tax. Corporate income is reported proportionately on the shareholder's individual income tax returns and the shareholders pay the tax. Accordingly, there is no provision for income taxes included in the financial statements.

Note 2 - Related party transaction

The Company entered into merger agreement with Starshak & Associates, a related corporation insofar as the corporations have the same officers, directors, and equally owned by the same shareholders. The merger was effective June 30, 2004 and called for Starshak Welnhofler & Company to be the "Surviving Corporation." The merger also was intended to qualify as a reorganization pursuant to the provisions of the Section 368(a)(1)(A) of the Internal Revenue Service Code of 1986 as amended.

Note 3 - Leasing arrangement

The Company leases its office space under a noncancelable operating lease dated March 12, 2001 and first amendment date of November 26, 2003. The amendment provided for lease term extension through February 28, 2007. The lease amendment also provide for minimum base rent and tenant's proportionate share of the operating expense adjustment which is defined to mean .2783%.

The following is a schedule by period of future annual minimum lease payment required:

March 1, 2005 through February 28, 2006	\$ 40,230
March 1, 2006 through February 28, 2007	\$ 41,348

Note 4 - Net capital requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital shall not exceed 15 to 1 (and NASD rule also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). At December 31, 2004, the Company had net capital of \$552,798 which was \$547,798 in excess of its required net capital of \$5,000. The aggregate indebtedness was \$123,741.



## STARSHAK WELNHOFER &amp; Co.

Schedule I  
Computation of Net Capital Under Rule 15c3-1  
of the Securities and Exchange Commission  
As of December 31, 2004

Net capital	
Total stockholders' equity	\$ 876,505
Deduct stockholders' equity not allowable for net capital	<u>          -</u>
Total stockholders' equity qualified for net capital	<u>876,505</u>
Deduction and/or charges	
Non-allowable assets	
Accounts receivable	278,329
Prepaid expense	14,860
Fixed assets, net	11,527
NASD and security deposits	<u>5,184</u>
	<u>309,900</u>
Net capital before haircuts	566,605
Haircuts (computed where applicable, pursuant to rule 15c3-1(f))	
Bank money market account	<u>13,807</u>
Net capital	<u>\$ 552,798</u>
Computation of basic net capital requirements	
Minimum net capital required	<u>\$ 5,000</u>
Excess net capital	<u>\$ 547,798</u>
Excess net capital at 1000% (Less 10% of aggregate indebtedness)	<u>\$ 535,424</u>
Aggregate indebtedness	
Accounts and deposit payables	<u>\$ 123,741</u>
Ratio: Aggregate indebtedness to net capital	0.2239 to 1

## STARSHAK WELNHOFER &amp; CO.

Schedule II  
Net Capital Reconciliation with Company's Computation  
(included in Part IIA of Form X-17A-5)  
As of December 31, 2004

Net capital, as reported in Company's Part IIA of (unaudited) FOCUS report		\$ 570,464
Difference in Company's reports:		
Ownership equity		
Per Company (unaudited)	\$ 886,925	
Per audited report	<u>876,505</u>	( 10,420)
Non-allowable assets		
Per Company (unaudited)	\$ 302,654	
Per audited report	<u>309,900</u>	( 7,246)
Net capital		<u>\$ 552,798</u>

STARSHAK WELNHOFER & Co.

Schedule III  
Requirements Under Rule 15c3-3 of the  
Securities and Exchange Commission  
As of December 31, 2004

The schedules for Computation for Determination of Reserve Requirements and Information for Possession or Control Requirements Under Rule 15c3-3 are inapplicable to Starshak Welnhofen & Co., because the Company claimed exempt under the exemptive provision section of Rule 15c3-3(k)(2)(i), (Special account for the Exclusive Benefit of customers maintained).

The Company complied with the conditions of the exemption and that no facts came to my attention indicating that such conditions had not been complied with during the audit period.